## THE INFLUENCE OF MULTIPLE INTELLIGENCE ON CAREER ORIENTATION: THE VALIDATION OF HAMBA MULTIPLE INTELLIGENCE SCALE

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Abstract: Establishing a good match between abilities and career, there is a need to accurately measure the individual's abilities and career orientation. To date, the existing measures of individual multiple intelligences are lacking of psychometric properties that make them less reliable in measuring the intended constructs. Therefore, HAMBA MI Scale was developed and tested in order to overcome the weaknesses in the existing measures. The results of factor analysis using 857 sets of responses from students of one public university in Malaysia indicate the existence of nine factors, which are consistent with the original conceptualization, signifying construct validity. The nine factors were then regressed on Career Orientation variables that comprise Pure Challenge, Security/ Stability Autonomy, Entrepreneurial/ Creativity, General Managerial Competencies, and Work-Life Balance. The results indicate that different MI dimensions contribute to the explanation of variance in different Career Orientations variables, indicating criterion validity of the instrument. The implications of the study are discussed.

Keywords: Multiple Intelligence, HAMBA MI Scale, career orientation, students

In recent years, the competition in the job market is highly intensified due to increased education levels among job applicants. Therefore, to increase the possibility for hiring, graduates should possess specific skills and abilities and find a good match between abilities and their career orientation. In order to do so, they need to assess their career tendency and abilities that they possess so that they are able to find the most suitable job. Current multiple intelligence measures are lacking of psychometric properties. Most of them are meant for commercial purpose. Therefore, there is an urgent need to develop a highly reliable and valid instrument to measure multiple intelligence among students or graduates so that they can identify their strengths and weaknesses and apply these knowledge in finding the most appropriate career. HAMBA MI Scale was developed to achieve this objective. The purpose of this paper is to describe the development of HAMBA MI Scale and investigate its psychometric properties so that the issue of insufficiency of a sound multiple intelligence measure can be reduced, if not totally overcome.

This paper addresses four research questions that are highlighted to investigate the reliability and validity of HAMBA MI Scale. First, to what extent do the items for HAMBA MI Scale form the structure as conceptualized by its original theory? Second, to what extend do the items for each dimension of HAMBA MI Scale measure what they are supposed to measure? Third, to what extend does each dimension of HAMBA MI Scale correlate with the dimensions of career orientation? And fourth, to what extend does HAMBA MI Scale explain the variance in Career Orientation dimensions?

## Multiple Intelligences Dimensions

The theory of intelligence has started with the early work of Stanford-Binet in early 1900s. The concept of intelligence during this period was highly practical and theoretical, concerning cognitive aspect of human being. However, in 1920s, the approach has shifted from solely focusing on the brain to other aspects of human intelligences. Thorndike (1920) has proposed three types of intelligences known as mechanical, abstract and social intelligences. Mechanical intelligence refers to the ability to manage things and mechanisms, abstract

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intelligence refers to the ability to manage and understand ideas and symbols, and social intelligence refers to the ability to understand and manage people to act wisely in human relations (Thorndike, 1920). Years after the first attempt to highlight the concept of multiple intelligences, Sternberg (1985) has suggested the triarchic theory of intellect that encompasses a component that deals with computational skills, a component that is sensitive to contextual factors, and a component that deals with novelty. He asserted that one's ability to achieve success in depending on the ability to capitalize on strengths and to compensate for weaknesses.

Meanwhile, Gardner who was working on two different projects; adults with brain damaged and developmentally challenged children, noted that people with brain damaged in a particular part of the brain could function well on the other parts of the brain. These findings were similar for the developmentally challenged children. This phenomenon is recognized as savant syndrome in which people with mental handicapped exhibit extreme genius in areas such as music, art or math. Based on the findings, multiple intelligence theory has been proposed, which initially contains seven intelligences (Gardner, 1983). Eventually, he added an eighth intelligence (Gardner, 1999). Gardner's eight intelligences are (a) Linguistic Intelligence, (b) Logical-Mathematical Intelligence, (c) Musical Intelligence, (d) Spatial Intelligence, and (h) Intrapersonal Intelligence. He later added the ninth intelligence known as Existential Intelligence or Spiritual Intelligence. The table below highlights the definition of each type of intelligences as proposed by Gardner (1983, 1999).

Multiple	Descriptions
Intelligences	
Interpersonal	The ability to understand another person, to empathize and recognize distinctions among people and
Intelligence	to appreciate their perspectives with sensitivity to their motives, moods and intentions
Intrapersonal	The ability to understand one's self, to be aware of one's strengths and weaknesses and to plan
Intelligence	effectively to achieve personal goals by reflecting on and monitoring one's thoughts and feelings
	and regulating them effectively.
Kinesthetic	The ability to think in movements and to use the body in skilled and complicated ways for
Intelligence	expressive and goal directed activities. It relates to a sense of timing, coordination for whole body
	movement and the use of hands in manipulating objects.
Linguistic	The ability to think in words and to use language to express and understand complex meanings. It
Intelligence	involves sensitivity to the meaning of words and the order among words, sounds, rhythms,
	inflections.
Logical Intelligence	The ability to think of cause and effect connections and to understand relationships among actions,
	objects or ideas. It involves inductive and deductive reasoning skills as well as critical and creative
	problem solving.
Musical Intelligence	The ability to think in sounds, rhythms, melodies and rhymes, to recognize, create and reproduce
	music by using an instrument or voice and to connect music with emotions.
Naturalist	The ability to understand the natural world including plants, animals and scientific studies, to
Intelligence	recognize individuals, species and ecological relationships, and to interact effectively with living
	creatures and discern patterns of life and natural forces.
Spatial Intelligence	The ability to think in pictures and to perceive the visual world accurately in three-dimensions and
	to transform one's perceptions and re-create aspects of one's visual experience via imagination.
Spiritual Intelligence	The ability to think that there is an ultimate power that determines our destiny, which influences our
	attitudes and behaviors in order to achieve harmony and piece and God's blessings.

**Table 1: Multiple Intelligences Construct Description** 

## **Career Orientation**

The literature in career orientation is as abundance as that can be found in other fields of studies. However, the area has attracted the interest of many researchers as the outcomes of these studies benefit individuals and organizations in general. Obviously, the work of De Long (1982) and Schein (1978, 1987, 1990) has become the source of reference by these studies. The table below highlights the selected six dimensions of career orientation from the original seven dimensions due to unclear factor loadings during the pilot testing.

Dimensions	Definition
Pure Challenge	Career decision that relates to daily combat or competition in which winning is the whole
	thing such as solving almost unsolvable problems, or to win out over extremely tough
	opponents.
Security/ Stability	Career decision that is based on security or stability, which reflects on job security and long
	term attachment to one organization.
Autonomy	Career decision that seeks work situations which are maximally free of organizational
	constraints that enable the employees to set own schedule and pace of work.
Entrepreneurial/ Creativity	Career decision that leads to the creation of a business owned by the individuals who are
	technically competent, have the appropriate managerial skills, and a desire to be independent.
General Managerial	Career decision that leads to integrating the work of others and being responsible for the total
Competence	output and it is well reflected when analyzing and solving problems under conditions of
	incomplete information and uncertainty.
Work-Life balance	Career decision that tends to find ways to balancing career with personal and family.

### Table 2: Career Orientation Construct Description

### The Relationship between MI dimensions and Career Orientation

In general, some MI dimensions are significantly related to some of career orientation dimensions. Interpersonal intelligence reflects the individuals' ability to recognize, understand, empathize with others' motives, moods and intentions, and build successful relationship with them (Gardner, 1983, 1999). Those with this ability is likely to work well with others, therefore, is expected to choose career that requires pure challenge, security/stability, autonomy, entrepreneurial/creativity, general managerial competence and work-life balance. This is because most jobs require involvement of others in its accomplishment. Intrapersonal intelligence, on the other hand, concerns the ability to understand the individual's strengths and weaknesses and devise strategies to manipulate them (Gardner, 1983, 1999). It reflects the individuals' ability to inculcate confidence and manage stress. Therefore, it is expected to contribute to all careers characterized as pure challenge, security/stability, autonomy, entrepreneurial/creativity, general managerial competence and manage stress. Therefore, it is expected to contribute to all careers characterized as pure challenge, security/stability, autonomy, entrepreneurial/creativity, general managerial competence and manage stress.

Kinesthetic intelligence involves the intelligent use of body movement to accomplish certain tasks (Gardner, 1983, 1999). People with this ability are expected to choose career with certain elements of pure challenge, autonomy, entrepreneurial/creativity because jobs with these characteristics do not constrain individuals from using their bodily movement. Linguistic intelligence refers to the ability to use words and languages effectively (Gardner, 1983, 1999). This ability is perfect for the individuals who choose careers with pure challenge, autonomy, entrepreneurial/creativity, and general managerial competence because these careers expect the individuals to use words and languages to express their ideas and convince others to accept them.

Logical intelligence concerns the ability to think critically and find probable connection among elements (Gardner, 1983, 1999). This intelligence is assumed to be related to careers with certain traits such as pure challenge, autonomy, entrepreneurial/creativity, and general managerial competence. These types of career assume individuals to engage in a lot thinking activities such as problem solving. Musical intelligence, in contrast, requires individuals to think and act by having certain elements of musical connotation (Gardner, 1983, 1999). People with this intelligence always look for careers that promote security/security and work-life balance.

Naturalist intelligence involves connection with living creatures and recognition of patterns of life and natural forces (Gardner, 1983, 1999). This ability relates to the careers with such attributes as security/stability, autonomy, entrepreneurial/creativity and work-life balance. Spatial intelligence reflects the ability to function effectively according to visual patterns and mental imaginary (Gardner, 1983, 1999) and those with this ability are expected to do well on jobs that have certain elements of autonomy, entrepreneurial/creativity, general managerial competence and work-life balance. Spiritual intelligence concerns the ability to think and act according to God's blessings (Gardner, 1983, 1999). People with this intelligence can work effectively with jobs that feature pure challenge, security/stability, autonomy, entrepreneurial/creativity, general managerial competence and work-life balance.

## Methodology

Questionnaire with refined items for Multiple Intelligences and Career Orientation were used during the data collection process. Multiple Intelligences consist of nine dimensions represented by Musical Intelligence (5 items), Kinesthetic Intelligence (7 items), Logical Intelligence (4 items), Spatial Intelligence (5 items), Linguistic Intelligence (9 items), Interpersonal Intelligence (8 items), Intrapersonal Intelligence (7 items), Naturalist Intelligence (8 items), and Spiritual Intelligence (6 items). Career Orientation, on the other hand, comprise six dimensions represented by Pure Challenge (5 items), Security/Stability (4 items), Autonomy/Independence (4 items), Entrepreneurial/Creativity (5 items), General Managerial Competence (4 items), and Work-life Balance (4 items).

Sample item for each Multiple Intelligences dimension is as follows; Musical Intelligence – I can concentrate better when listening to music, Kinesthetic Intelligence- I enjoy physical activities, Logical Intelligence – I enjoy solving logic puzzles, Spatial Intelligence – I enjoy visiting and exploring new places, Linguistic Intelligence- I always participate in discussion and debate, Interpersonal Intelligence- I often have people coming to me to talk over personal matters or to ask for advice , Intrapersonal Intelligence – I use my emotions to think of possible consequences of my actions, Naturalist Intelligence – I read articles, books, or magazines about nature, and Spiritual Intelligence – I often respect other people. All these items were measured by using 5-point Likert scale, ranging from 1 - low agreement to 5 - high agreement with the given statements.

Sample item for each Career Orientation dimension is as follows; Pure Challenge – Working on problems that are almost unsolvable is more important to me than achieving a high level managerial position, Security/Stability – I dream of having a career that will allow me to feel a sense of security and stability, Autonomy/Independence – I will feel successful in my career only if I achieve complete autonomy and freedom, Entrepreneurial/Creativity – I will feel successful in my career only if I have succeeded in creating or building something that is entirely my own product or idea, General Managerial Competence – Becoming a general manager is more attractive to me than becoming a senior functional manager in my current area of expertise, and Work-life Balance – Balancing the demands of personal and professional life is more important to me than achieving a high level managerial position. All these items were measured by using 5-point Likert scale, ranging from 1 – low agreement to 5 – high agreement with the given statements.

The Cronbach's alphas for each Multiple Intelligence dimensions are as follows; Musical Intelligence (.814), Kinesthetic Intelligence (.877), Logical Intelligence (.854), Spatial Intelligence (.769), Linguistic Intelligence (.890), Interpersonal Intelligence (.898), Intrapersonal Intelligence (.863), Naturalist Intelligence (.844), and Spiritual Intelligence (.842). On the other hand, the Cronbach's alphas for each Career Orientation dimensions are as follows; Pure Challenge (.851), Security/Stability (.813), Autonomy/Independence (.809), Entrepreneurial/Creativity (.857), General Managerial Competence (.833), and Work-life Balance (.788).

A total of 1000 sets of questionnaire were personally distributed to UiTM students from various faculties (19 faculties in the main campus) using a purposive sampling technique. The utilization of this technique is to ensure that the sample is representative of all UiTM students in the main campus. Out of 1000 sets of questionnaire, 857 sets were returned, yielding a response rate of 85.7%. Data were collected within the period of one month in June 2011.

		Frequency	Percentage
Gender	Male	297	34.7
	Female	560	65.3
Program	Office Management and Technology	50	5.8
	Business Management	48	5.5
	Hotel and Tourism Management	50	5.8
	Accountancy	50	5.8
	Chemical Engineering	50	5.8
	Architecture, Planning and Surveying	50	5.8
	Administrative Sciences and Policy Studies	50	5.8
	Sport Sciences and Recreation	50	5.8
	Pharmacy	50	5.8
	Communication and Media Studies	50	5.8
	Health Sciences	50	5.8
	Artistic and Creative Technology	50	5.8
	Electrical Engineering	48	5.5
	Art and Design	47	5.4
	Dentistry	44	5.1
	Law	43	5.0
	Applied Sciences	30	3.5
	Information Management	37	4.3
	Plantation and Agro technology	19	2.2
CGPA	2.0 - 2.5	21	2.5
	2.51 - 3.0	194	23.3
	3.1 – 3.5	382	45.8
	3.51 - 4.0	235	28.2

## Table 3: Respondents' Profile

Respondents were asked about their age, program of study attended, and Cumulative Grade Point Average (CGPA). From the responses as displayed in Table 3, 297 or 34.7% of the respondents are male and 560 or 65% of the respondents are female. These figures represent the actual distribution of UiTM students in the main campus. Regarding the program of study attended by the students, 19 faculties were included and the questionnaires were almost equally distributed to the students (50 sets of questionnaire for each faculty). Looking at the students' CGPA distribution, the majority of the students had CGPA in the range of 3.1 to 3.5

(382 respondents). 382 students had CGPA between 3.51 and 4.0 while 194 students had CGPA in the range of 2.51 - 3.0. The rest of the respondents had CGPA lower than 2.5.

### **Factor Analysis**

Principal Component Factor Analyses with oblique rotation were utilized to identify the underlying structure or dimensions in the independent and dependent variables in this study. Factor analysis can recognize whether a common factor or more than a single factor is present in the responses to the items. In essence, factor analysis was used to understand the underlying structure in the data matrix, to identify the most parsimonious set of variables, and to establish the goodness of measures for testing the hypotheses (Hair, Black, Babin, Anderson, & Tatham, 2006).

Conducting factor analysis, several statistical values are observed to establish whether the items are suitable to be factor analyzed. This is accomplished by examining the values of Measure of Sampling Adequacy (MSA), Kaiser-Meyer-Olkin (KMO) and the Bartlett's test of Sphericity. The MSA value for the individual items was set to be above .50 and the KMO (overall items) value to be above .60. The Bartlett's test of Sphericity is observed to detect the presence of significant correlations among variables. It is appropriate to proceed with the factor analysis if the value of the test is large and significant (p<.05) (Hair et al., 2006).

Overall, two (2) factor analyses were performed independently for each scale concerning Multiple Intelligences and Career Orientation. Two criteria were used to determine the number of factors to be extracted: (1) the absolute magnitude of the eigenvalues of factors (eigenvalue greater than one criterion), and (2) the relative magnitude of the eigenvalues (scree test plot) (Hair et al., 2006). The eigenvalue of a factor represents the amount of total variance accounted by the factor. The total amount of variance explained by the factor(s) was set at 60.0 % and above (Hair et al., 2006). In addition, the scree test plot was also inspected to find a point at which the shape of the curve changed direction and became horizontal. All factors above the elbow, or a break in the plot, were retained as these factors contributed the most to the variance in the data set. In interpreting the factors, only items with a loading of .40 or greater on one factor were considered. In the case of cross-loadings (an item that loads at .32 or higher on two or more factors (Tabachnick & Fidell, 2001) or the difference between and among factors is less than .10 (Youndt, Snell, Dean, & Lepak, 1996)), the items were considered for deletion. The clean factors were then interpreted or named by examining the largest values linking the factors to the items in the rotated factor matrix. Reliability tests were subsequently carried out after factor analyses.

	Component										
	1	2	3	4	5	6	7	8	9		
	Interpersonal	Intrapersonal	Kinesthetic	Naturalist	Logical	Spiritual	Musical	Linguistic	Spatial		
MI1							.759				
MI2							.824				
MI3							.722				
MI4							.669				
MI5							.584				
MI6			.619								
MI7			.723								
MI8			.550								
MI9			.695								
MI10			.744								

### **Table 4: The Results of Factor Analysis for Multiple Intelligences**

# Bilgi Ekonomisi ve Yönetimi Dergisi / 2012 Cilt: VII Sayı: II

MI11			.846						
MI12			.687						
MI13					.836				
MI14					.874				
MI15					.805				
MI16					.510				
MI17									629
MI18									638
MI19									671
MI20									628
MI21									583
MI22								.752	
MI23								.404	
MI24								.589	
MI25								.567	
MI26								.773	
MI27								.739	
MI28								.694	
MI29								.753	
MI30								774	
MI31	461							451	
MI32	544							. 13 1	
MI32	561								
MI34	.301 502								
MI35	.372								
MI35	.725								
MI27	.725 520								
M129	.330 540								
MI20	.340	671							
MI40		.0/1							
MI40		708							
MI41		./00							
MI42		.057 979							
MI43		.020							
MI44		.070							
MI45		.551		715					1
MI40				/15					1
MI47				001					
MI48				558					
M149				/0/					
MI50				//4					1
MIST MIST				772					1
MI52				/15					1
MI55				020		7.47			
M154						/4/			
MI55						/0ð			
MI56						390			
MIS/						738			
MI20						/33			1
MI59	Variance Ev-	alained				/08	61 761		
Kaise	er-Meyer-Olki	n Measure of	Sampling Ad	dequacy.			.933		
MSA							.852 - 1	967	
Bartl	ett's Test of S	nhericity	Approx C	hi-Sauare			26190 9	816	
Dari		phonony	Df	Square			1711		
			Sig.				.000		

### Multiple Intelligences Scale

Assessing the validity of the Multiple Intelligences Scale, Principle Component Factor Analysis was conducted. There were initially 59 items for the scale with different number of items for the nine dimensions; Musical Intelligence (5 items), Kinesthetic Intelligence (7 items), Logical Intelligence (4 items), Spatial Intelligence (5 items), Linguistic Intelligence (9 items), Interpersonal Intelligence (8 items), Intrapersonal Intelligence (7 items), Naturalist Intelligence (8 items), and Spiritual Intelligence (6 items). Factor analysis with oblique rotation was used to determine factors' dimensionality. The results of the analysis revealed that the 59 items formed 9 structures equivalent to the original structures.

The results are shown in Table 4. The KMO measure of sampling adequacy for the Multiple Intelligences scale is .933 indicating that the items were interrelated. Bartlett's Test of Sphericity shows a significant value (Approx. Chi-Square = 26190.816, p<.001) indicating the significance of the correlation matrix and appropriateness for factor analysis. Moreover, the individual MSA values range from .852 to .967, indicating that the data matrix was suitable to be factor analyzed.

Results of factor analysis with oblique rotation indicated the existence of nine factors with initial eigenvalues greater than one that explained 61.761 % of total variance. The results of a scree test also provided support for a nine-factor solution. The first factor comprised <u>eight</u> items with loadings range from .461 to .725. This factor mainly embraced respondents' ability to appreciate the relationship with others; therefore, the original name of Interpersonal Intelligence was retained. The second factor loadings ranged from .551 to .828. This factor consisted of <u>seven</u> items which reflected students' perceptions on the ability to manage their emotions; therefore, the original name of Intrapersonal Intelligence was retained.

The third factor contained <u>seven</u> items with loadings ranged from .550 to .846. The factor involved respondents' perceptions on their ability to involve in physical activities; therefore, the original name of Kinesthetic Intelligence was preserved. The fourth factor was represented by <u>eight</u> items with loadings ranged from .558 to .774. This factor reflected the students' perceptions on the ability to appreciate the nature; thus, the original name of Naturalist Intelligence was upheld. The fifth factor comprised <u>four</u> items with loadings range from .510 to .874. This factor mainly embraced respondents' ability to rely on logical thought; therefore, the original name of Logical Intelligence was retained. The sixth factor emerged with loadings ranged from .596 to .768. This factor consisted of <u>six</u> items which reflected students' perceptions on the ability to engage in spiritual tendency; therefore, the original name of Spiritual Intelligence was retained.

The seventh factor contained <u>five</u> items with loadings ranged from .584 to .824. The factor involved respondents' perceptions on their ability to appreciate musical endeavors; therefore, the original name of Musical Intelligence was preserved. The eighth factor was represented by <u>eight</u> items with loadings ranged from .558 to .774. This factor reflected the students' perceptions on the ability to have linguistic propensity; thus, the original name of Linguistic Intelligence was upheld. The ninth factor comprised <u>five</u> items with loadings range from .583 to .671. This factor mainly embraced respondents' ability to rely on spatial propensity; therefore, the original name of Spatial Intelligence was retained.

Table 5:	The Res	ults of Fac	tor Analysi	s for Care	er Orientation
rable 3.	THE RES	unts of fac	ioi Analysi		ci Orichianon

Comp	onent			v					
	1	2		3	4	5	6		
Items	Pure Challenge	Security/	Stability	Autonomy	Work-life Balance	Entrepreneurial/ Creativity	General Managerial		
CO1							.726		
CO2							.853		
CO3							.763		
CO4							.701		
CO5				.792					
CO6				.842					
CO7				.804					
CO8									
CO9		.537							
CO10		.883							
CO11		.821							
CO12		.827							
CO13						687			
CO14						749			
CO15						855			
CO16						751			
CO17						686			
CO18						420			
CO19	.458								
CO20	.482								
CO21	.638								
CO22	.629								
CO23	.773								
CO24	.750								
CO25	.801								
CO26					.759				
CO27					.789				
CO28					.781				
CO29					.682				
Total	Variance Explain	ned			65.719				
Kaise	r-Meyer-Olkin M	leasure of	Sampling	Adequacy.	.931				
MSA					.872957				
Bartle	ett's Test of Spher	ricity	Approx.	Chi-Square	11143.447				
			df		406				
			Sig.		.000				

To determine the validity of Career Orientation scale, again, Principle Component Factor Analysis was performed. Initially, there were 29 items and seven dimensions of Career Orientation; 4 items for General Managerial Competence, 4 items for Security/Stability, five items for Entrepreneurial/Creativity, 3 items for Service/Dedication, 5 items for Pure Challenge, and 4 items for Work-life Balance. The results of factor analysis revealed that six factors emerged and most of the items for each dimension held together to form factors identical to the original structures. Service/Dedication factor was excluded since only it contained only one item.

The results are displayed in Table 5. The KMO measure of sampling adequacy for the Career Orientation scale is .931 indicating that the items are interrelated. Bartlett's Test of Sphericity

shows a significant value (Approx. Chi-Square = 11143.447 p<.001) indicating the significance of the correlation matrix and appropriateness for factor analysis. Moreover, the individual MSA values range from .872 to .957, indicating that the data matrix was suitable to be factor analyzed.

Results of factor analysis with oblique rotation indicated the existence of seven factors with initial eigenvalues greater than one that explained 65.719% of total variance. However, one factor was excluded since it contained only one item, therefore, the six factor solution was assumed. Factor 1 comprised five items with loadings range from .629 to .801. This factor is mainly concerned with respondents' perceptions on the tendency to involve in pure challenging career; therefore, the original name of Pure Challenge was retained. Factor 2 comprised items with factor loadings ranged from .537 to .883. The factor consisted of four items which reflects students' perceptions on the security and stability aspect of their career; thus the original name of Security/Stability was maintained. The third factor was represented by three items with factor loadings ranged from .792 to .842. This factor was regarding the respondents' tendency on engaging in autonomous career; therefore, the original name of Autonomy was preserved.

The fourth factor was represented by four items with loadings ranged from .682 to .789. The factor was related to the students' preferred work-life balance; thus, the name of Work-life Balance was chosen. The fifth factor contained items with loadings ranged from -.686 to -.855. This five-item-factor concerned the students' perceptions on engaging in entrepreneurial and creative career; thus, the original name of Entrepreneurial/Creativity was maintained. The sixth factor was represented by four items with factor loadings ranged from .701 to .853. This factor was regarding the students' preference on the career that involves managerial Competence; therefore, the original name of General Managerial Competence was preserved.

### **Reliability Analysis**

The reliability analysis was conducted by computing the Cronbach's alpha for each measure. The reliability of a measure indicates the stability and consistency of the instrument in measuring a concept and helps to assess the goodness of a measure (Sekaran, 2010). Nunnally (1978) suggested that the minimum acceptable reliability be set at .70.

The Cronbach's alphas for independent variables are in the range of .769 to .898. The figures indicate that the measure had high internal consistency and stability. The analyses also produced high reliability coefficients for all the dependent variables with Cronbach's alphas exceeding .70. The lowest alpha was .788 (Work-life Balance) and the highest alphas was .857 (Entrepreneurial/Creativity). Hence, based on the reliability analyses, the measures used in the study were highly reliable, thus, suggested its readiness for further analyses.

No	Variables	Mean	SD	1	2	3	4	5	6	7	8	9	10	11	12	13	14	15
1	Musical Intelligence	3.99	.70	(.814)														
2	Kinesthetic Int.	3.74	.74	.470**	(.877)													
3	Logical Intelligence	3.75	.78	.180**	.431**	(.854)												
4	Spatial Intelligence	4.02	.59	.307**	.353**	.424**	(.769)											
5	Linguistic Intelligence	3.46	.89	.293**	.508**	.404**	.348**	(.890)										
6	Interpersonal Int.	3.84	.69	.270**	.358**	.299**	.400**	.594**	(.898)									
7	Intrapersonal Int.	3.91	.64	.303**	.316**	.274**	.437**	.369**	.548**	(.863)								
8	Naturalist Intelligence	3.71	.79	.282**	.374**	.307**	.410**	.457**	.432**	.524**	(.844)							
9	Spiritual Intelligence	4.14	.60	.265**	.285**	.260**	.388**	.254**	.349**	.376**	.397**	(.842)						
10	General Managerial	3.77	.73	.249**	.387**	.323**	.372**	.573**	.564**	.374**	.373**	.275**	(.833)					
11	Autonomy	3.97	.73	.245**	.325**	.239**	.329**	.356**	.487**	.329**	.300**	.287**	.587**	(.809)				
12	Security/Stability	3.89	.68	.275**	.282**	.220**	.319**	.287**	.432**	.496**	.406**	.400**	.367**	.361**	(.813)			
13	Entrepreneurial	3.87	.69	.226**	.340**	.329**	.355**	.411**	.450**	.337**	.323**	.329**	.512**	.422**	.462**	(.857)		
14	Pure Challenge	3.89	.67	.266**	.364**	.390**	.350**	.473**	.486**	.337**	.348**	.306**	.557**	.457**	.415**	.608**	(.851)	
15	Work-Life balance	4.09	.65	.199**	.236**	.233**	.385**	.256**	.436**	.341**	.272**	.400**	.321**	.396**	.437**	.438**	.430**	(.788)

**Table 6: The Results of Correlation Analysis** 

Notes: \* significant at 0.05 level; \*\* significant at 0.01 level; Cronbach's alpha values are shown in the parentheses.

Results of correlation analysis (as shown in Table 6) indicate that all variables are highly correlated with each other. The highly correlated variables indicate significant relationships among them which should be highly considered in explaining the phenomena. All Multiple Intelligences variables are significantly correlated with each other with the lowest correlation is between Logical and Musical Intelligences (r = .180, p < .01) and the highest is between Linguistic and Interpersonal Intelligences (r = .594, p < .01). These significant values indicate the convergent validity of the measures. Besides, all variables for Career Orientation were significantly correlated with each other, indicating convergent validity of the measures. The highest correlation was represented by Entrepreneurial/ Creativity and Pure Challenge (r = .608, p < .01) while the lowest correlation was observed between General Managerial Competence and Work-life Balance variables (r = .321, p < .01, respectively).

The significant correlations are also observed between Multiple Intelligences variables and the dependent variables. Musical Intelligence is significantly but lowly correlated with Career Orientation variables with the highest correlation is with Security/Stability (r=.275, p<.01) and the lowest correlation is with Work-life Balance (r=.199, p<.01). Kinesthetic Intelligence is significantly correlated with Career Orientation variables with the highest correlation is with General Managerial Competence variable (r = .387, p<.01) and the lowest correlation is

with Work-life Balance (r = .236, p<.01). A significant correlation is also found between Logical Intelligence Career Orientation variables with the highest correlation is with Pure Challenge (r = .390, p<.01) and the lowest correlation is with Security/Stability (r = .220, p<.01). Spatial Intelligence is significantly correlated with Career Orientation variables with the highest correlation is with Work-life Balance (r=.385, p<.01) and the lowest correlation is with Security/Stability (r=.319, p<.01).

A significant correlation is also observed between Linguistic Intelligence and Career Orientation variables with the highest correlation is with General Managerial Competence (r=.573, p<.01) and the lowest correlation with Entrepreneurial/ Creativity (r=.411, p<.01). Interpersonal Intelligence is also significantly correlated with Career Orientation variables with the highest correlation is with General Managerial Competence (r=.564, p<.01) and the lowest correlated with Career Orientation variables with the highest correlation is with Security/Stability (r=.432, p<.01). Besides, Intrapersonal Intelligence is significantly correlated with Career Orientation variables with the highest correlation is with Security/Stability (r = .496, p<.01) and the lowest correlation is with Autonomy (r = .329, p<.01). Naturalist Intelligence, on the other hand, is significantly correlated with Career Orientation variables with the highest correlation is with Security/Stability (r = .406, p<.01) and the lowest correlation is with Security/Stability (r = .406, p<.01) and the lowest correlation is with Security/Stability (r = .406, p<.01) and the lowest correlation is with Security/Stability (r = .406, p<.01) and the lowest correlation is with Security/Stability (r = .406, p<.01) and the lowest correlation between Spiritual Intelligence and Career Orientation variables with the highest correlations are with Security/Stability and Work-life Balance (r = .400, p<.01) and the lowest correlation is with General Managerial Competence (r = .275, p<.01).

## **Regression analysis**

This part of hypotheses testing is to examine the influence of the Multiple Intelligences variables, which consist of Musical, Kinesthetic, Logical, Spatial, Linguistic, Interpersonal, Intrapersonal, Naturalist and Spiritual Intelligences, on the Career Orientation variables, which consist of Pure Challenge, Security/ Stability, Autonomy, Entrepreneurial/ Creativity, General Managerial, and Work-life Balance. To test the influence of the Multiple Intelligences variables on the Career Orientation variables, a series of multiple regression analyses were performed.

	Pure	Security/	Autonomy	Entrepreneurial/	General	Work-life
	Challenge	Stability		Creativity	Managerial	Balance
Musical	.057*	.067**	.039	.007	.001	.006
Kinesthetic	.038	.034	.106***	.072*	.065*	.016
Logical	.171***	.008	.010	.100***	.031	.026
Spatial	.046	.002	.091**	.089**	.091***	.171***
Linguistic	.171***	051	.016	.122***	.302***	060
Interpersonal	.247***	.176***	.354***	.221***	.291***	.294***
Intrapersonal	003	.257***	.004	.026	.015	.039
Naturalist	.032	.111***	.017	.013	.022	026
Spiritual	.077 **	.180***	.072**	.123***	.020	.225***
R <sup>2</sup>	.345	.337	.282	.293	.426	.283
Adjusted R <sup>2</sup>	.338	.330	.274	.286	.420	.276
F Value	49.831	47.909	37.067	39.171	69.901	37.671
Significance F	.000	.000	.000	.000	.000	.000
Value						
Durbin-Watson	1.996	1.945	1.792	1.939	1.762	1.690

**Table 7: The Results of Regression Analysis** 

Notes: \* significant at 0.1; \*\* significant at 0.05; \*\*\* significant at 0.01

Table 7 summarizes the results of multiple regression analyses between the Multiple Intelligences variables and the Career Orientation variables. Pertaining to Pure Challenge variable, the regression model is significant with  $R^2$  of 0.245, indicating that 24.5% of the variance was explained by the Multiple Intelligences variables (F (8, 848) = 49.831, p =0.000). With regard to Security/Stability variable, the significant regression model indicates that a substantial amount of variance in the model ( $R^2 = .337$  or 33.7%) was explained by the Multiple Intelligences variables (F(8, 848) = 47.909, p = 0.000). Besides, the total variance in the Autonomy variable was partly explained by the Multiple Intelligences variables ( $R^2 = .274$ or 27.4%) and the model is highly significant (F(8, 848) = 37.067, p = 0.000). With reference to Entrepreneurial/Creativity variable, the regression model is also significant (F(8, 848) =39.171, p = 0.000) with 29.3% ( $\mathbb{R}^2 = .293$ ) of the variance in the model was explained by the independent variables. Concerning General Managerial Competence variable, a portion of the variance in the regression model was explained by the Multiple Intelligences variables ( $R^2$  = .426, or 42.6% of the variance) and the model shows a highly significant value (F(8, 848) =69.901, p = 0.000). Lastly, relating to Work-life Balance variable, the regression model is significant with  $R^2$  of 0.276, indicating that 27.6% of the variance was explained by the Multiple Intelligences variables (F(8, 848) = 37.671, p = 0.000).

Investigating the contribution of the individual independent variable in explaining one of the dependent variable (Pure Challenge), Musical ( $\beta = .057, p < .1$ ), Logical ( $\beta = .171, p < .01$ ), Linguistic ( $\beta = .171$ , p<.01), Interpersonal ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Intelligences ( $\beta = .247$ , p<.01), and Spiritual Inte .077, p < .05) are found to significantly influence Pure Challenge. With reference to Security/Stability, Musical ( $\beta = .067, p < .05$ ), Interpersonal ( $\beta = .176, p < .01$ ), Intrapersonal ( $\beta$ = .257, p<.01), Naturalist ( $\beta$  = .111, p<.01), and Spiritual Intelligences ( $\beta$  = .180, p<.01) are the significant predictors of the criterion variable. Pertaining to Autonomy, a number of the independent variables are observed to significantly influence the dependent variable. They are Kinesthetic ( $\beta = .106$ , p<.01), Spatial ( $\beta = .091$ , p<.05), Interpersonal ( $\beta = .354$ , p<.01), and Spiritual Intelligences ( $\beta = .072$ , *p*<.05). With regards to Entrepreneurial/Creativity variable, Kinesthetic ( $\beta = .072, p < .1$ ), Logical ( $\beta = .100, p < .01$ ), Spatial ( $\beta = .089, p < .05$ ), Linguistic ( $\beta$ = .122, p<.01), Interpersonal ( $\beta$  = .221, p<.01), and Spiritual Intelligences ( $\beta$  = .123, p<.01) serve as significant predictors of the dependent variable. Concerning General Managerial Competence variable, Kinesthetic ( $\beta$  = .065, p<.1), Spatial ( $\beta$  = .091, p<.01), Linguistic ( $\beta$  = .302, p<.01), and Interpersonal ( $\beta = .291$ , p<.01) are discovered to significantly influence the outcome variable. In connection with Work-life Balance, Spatial ( $\beta = .171, p < .01$ ), Interpersonal ( $\beta = .294, p < .01$ ), and Spiritual Intelligences ( $\beta = .225, p < .01$ ) are established to be significant predictors of the criterion variable.

### Discussion

The study found that Musical, Logical, Linguistic, Interpersonal and Spiritual Intelligences significantly contribute to explain the variance in Pure Challenge. People who have high inclination towards challenging jobs should possess these intelligences. Since challenging jobs are stressful, require working with others and involve emotional discharge, musical intelligence can neutralize the level of stress originated from the job, logical intelligence is useful in assisting the individuals to engage in analytical thinking to solve complex problems, interpersonal intelligence enhances the relationship with others (Rapisarda, 2002) while spiritual intelligence is beneficial to keep the individuals stay composed even in extremely difficult situations (Yang & Mao, 2007).

The results also indicate that Musical, Interpersonal, Intrapersonal, Naturalist and Spiritual Intelligences are the significant predictors of Security/Stability. Those who choose careers

that promote stability and harmony such as singers, musicians, actors, public relations officers, biologist, farmers, teachers and preachers, normally should possess these intelligences (Gardner, 1999). Interestingly, the study found that Kinesthetic, Spatial, Interpersonal and Spiritual Intelligences significantly lead to Autonomy. People who seek careers with element of autonomy usually prefer jobs that allow them freedom to set their own schedule, therefore, those with these intelligences are the perfect match; abilities to use bodily movement, mental imaginary, to relate with others, to achieve God's blessings. The careers that might fall under this category are engineers, architects, researchers, consultants, preachers, and others (Gardner, 1999).

Similarly, Kinesthetic, Logical, Spatial, Linguistic, Interpersonal and Spiritual Intelligences are found to significantly explain the variance in Entrepreneurial/ Creativity as similarly found by Demirel, Dusukcan & Olmez (2012). Entrepreneurial/creativity reflects those who are independent and most likely seeking jobs with high extent of autonomy such as business owners, consultants, preachers and entrepreneurs (Gardner, 1999). The only different is that those who prefer entrepreneurial/creativity must possess logical and linguistic abilities to enable them to critically think and observe the relationships among existing elements to guide them in problem solving activities and to express their ideas for others' consideration and acceptance.

Besides, the present study also found that Kinesthetic, Spatial, Linguistic and Interpersonal Intelligences are the significant predictors of General Managerial Competence similar to the findings of Hoffman and Frost's study (2006). Careers that require general managerial competence such as planning, organizing, leading and controlling organizational elements and activities require individuals who are physically active, able to foresee directions of the organization, able to articulate the vision and mission of the organization and able to relate with the subordinates and other related parties. These intelligences are the rudiments for those who prefer career with general managerial competence.

The findings also signify that Spatial, Interpersonal and Spiritual Intelligences significantly contribute to explaining the variance in Work-life Balance. Those who prefer careers that provide a balance approach toward work and family normally possess spatial, interpersonal and spiritual intelligences. Spatial intelligence provides them with the ability to visualize the needs and requirements to balance up between job and family matters (Gardner, 1983, 1993). Interpersonal intelligence allows them to understand others while spiritual intelligence guides their undertakings towards those established in their religious beliefs (Gardner, 1999).

## Conclusion

The development of the HAMBA MI Scale has enriched of the literature regarding the valid and reliable measure of MI. This newly developed measure has been rigorously tested using factor analysis to identify and explain the underlying structure of the items measuring MI dimensions. The results of factor analysis signify the construct validity of the instrument. Besides, the internal consistency of the measure has also been tested and verified using reliability analysis. The HAMBA Scale has also shown good convergent validity through moderate to high inter-correlation among the MI dimensions. Besides, a series of regression analysis were conducted to establish the criterion validity of the measure and the results indicate that the measure predicts different criterion variables demonstrating that different combination of MI variables might contribute to distinct Career Orientation variables.

### **Managerial Implication**

The study has empirically proven that individuals have different intelligences that contribute in determining their career orientation. These differences should be seriously considered because the misfit between individuals and their career choice might contribute to failure in achieving the organizational objectives. The HAMBA MI Scale can be used as a tool to distinguish employees or potential employees for recruitment. Using the instrument, managers can screen the candidates for the job position and find the best fit between intelligences or abilities and job descriptions. Potential employees can use the instrument to recognize their strengths and weaknesses, and identify the most suitable career orientation that truly reflects their capabilities.

### **Suggestion for Future Research**

The HAMBA MI Scale has been empirically tested in terms of its validity and reliability. However, the scale is still in its infancy stage. Future research is needed to further validate the instrument so that its psychometric property can be improved. Besides, the present study was using students sample to reflect on their career orientation that might overestimate or underestimate the actual career undertakings. Therefore, future studies are suggested to use the actual job incumbents to reflect on career orientation variables so that the results might truly manifest factual phenomena.

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- Acknowledgment: This paper is based on the research conducted using the Fundamental Research Grant Scheme, Ministry of Higher Education, Malaysia.